



UNOC National Content Strategy & its Support to AFCFTA initiatives

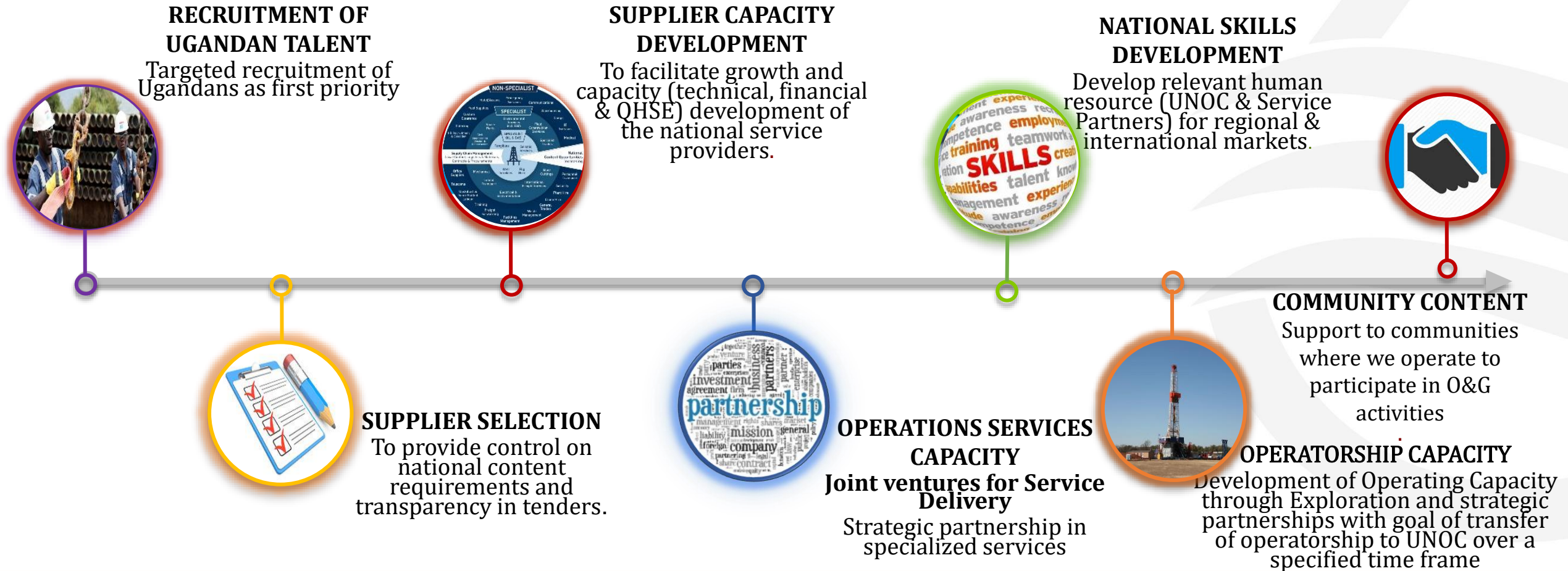
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7 Pillars of the UNOC's National Content Strategy



Recruitment of Ugandan Talent

Recruitment of Ugandan Talent

Targeted recruitment of Ugandans as first Priority **119 staff; 100% Ugandans**

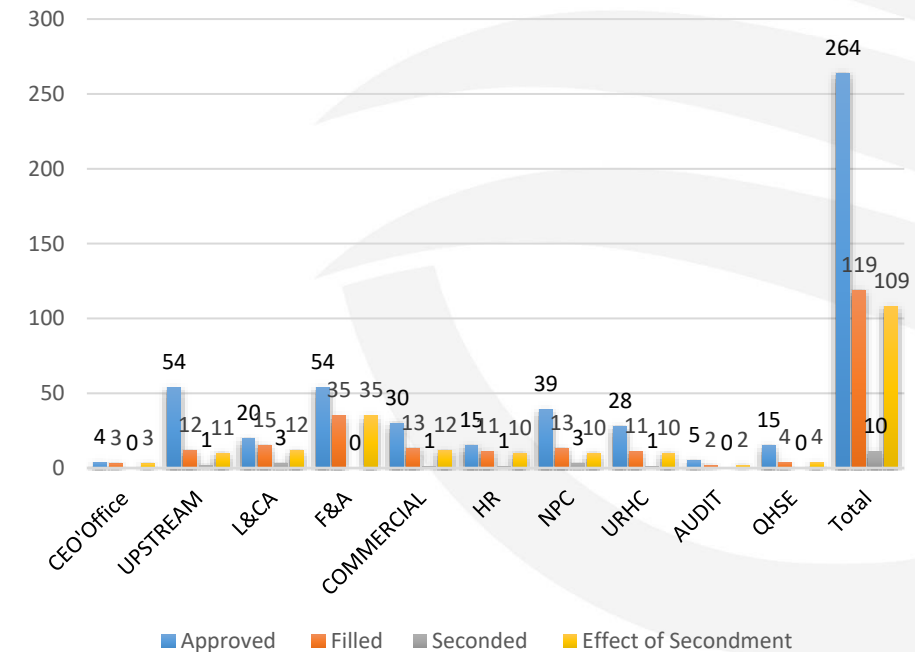
Future diversity & inclusion target of 70% Ugandans; 30% International



Since inception, UNOC has cumulatively recruited 139 employees. The number of males so far recruited is 85 (61%) and 54 (39%) are female.

Total number of UNOC staff is 119 employees of which 47 are female and 72 are male, making a ratio of 1:1.5 female to male as indicated in the table below.

Employment Status as at 30th June 2022



Ugx.7.435 Billion Spent on National Skills Development to date

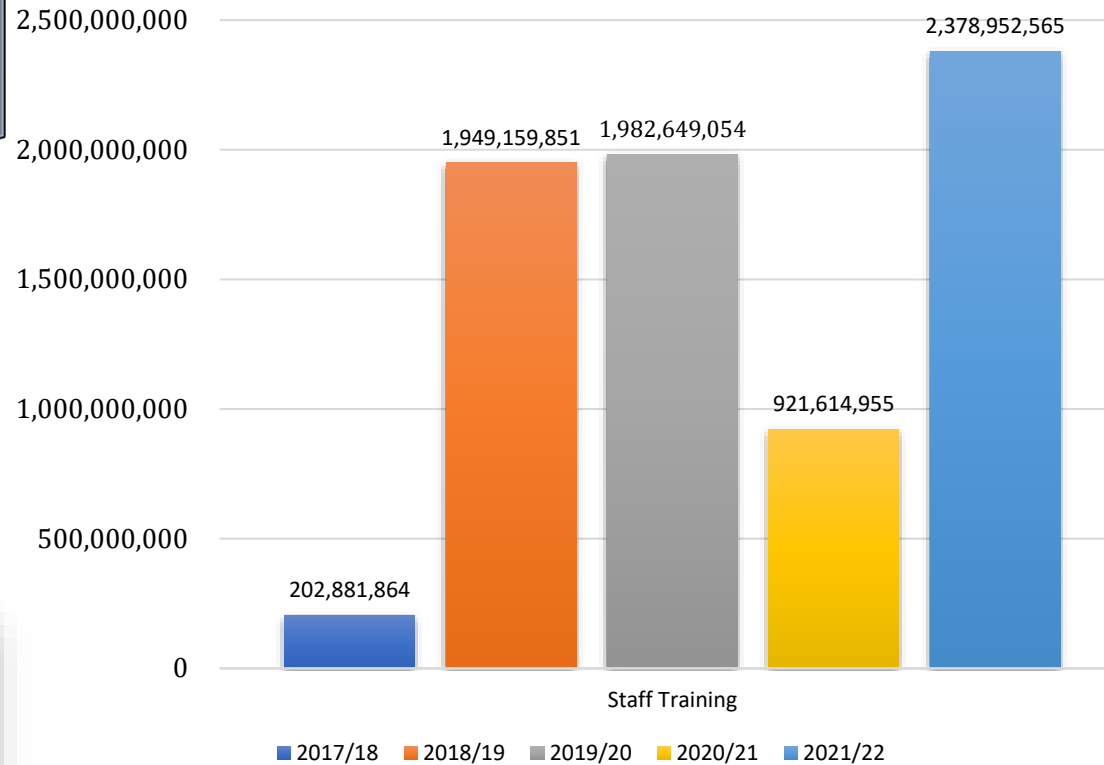
National Skills Development

1. Develop relevant human resource (UNOC & Service Partners) for regional & international markets.

2. Skills Development Includes: *Training, conferences, benchmarking, secondments; Professional Subscriptions*

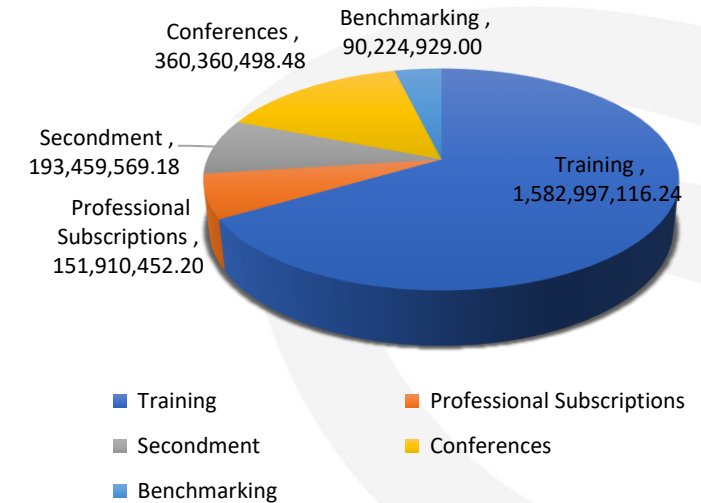


Annual Staff Capacity Building Expenditure



For the Period July 2021 to June 2022, UNOC spent Ugx.2,378,952,565.00 on staff capacity building.

Distribution of Capacity Building Expenditure 2021/22

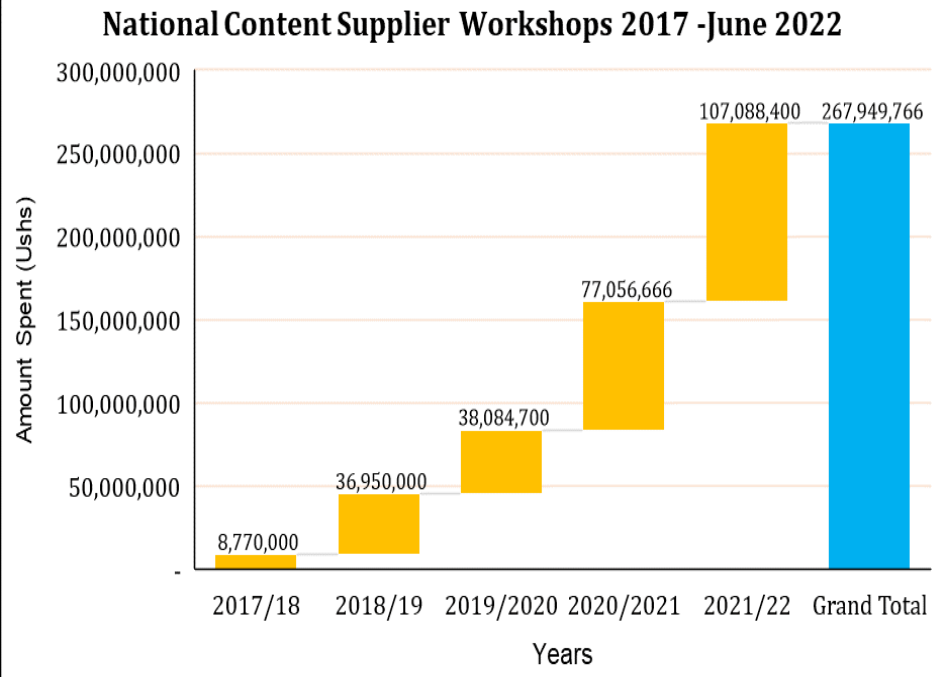


2017/18	2018/19	2019/20	2020/21	2021/22	Total
202,881,864	1,949,159,851	1,982,649,054	921,614,955	2,378,952,565	7,435,258,289

Ugx.267.95 million Spent on Supplier Capacity Development

SUPPLIER CAPACITY DEVELOPMENT

To facilitate growth and capacity (technical, financial & QHSE) development of the national providers

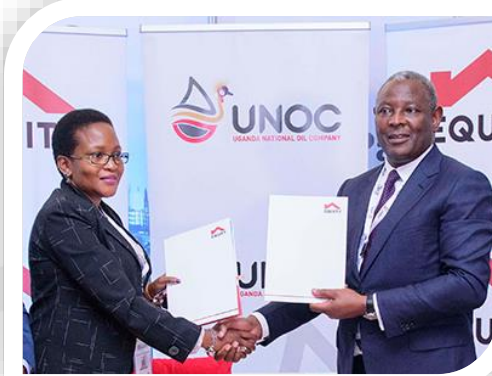


Pending MoUs with;

- PETRONAS– MoU finalized for signing
- PETAN – Finalized negotiations



MoUs with Stanbic Bank Incubator and with Equity Bank to upskill Ugandan Suppliers



1,939 suppliers trained from 2019 -2022

- Understanding O&G for Media (69)
- **O&G Procurement Process (97)**
- O&G QHSE Requirements (137)
- **Effective O&G Bidding (166)**
- Onboarding New Suppliers (132)
- **NC & QHSE in Bidding Process (111)**
- O&G Opportunities & NSD Registration (196)
- **Enabling Contracting with the First Oil Projects and Opportunities in UNOC Projects (605) + live TV viewers**
- East Africa SME Oil & Gas Conference (326)
- **FID and its Implications to Ugandan Suppliers (187)**
- Indirect & Induced O&G Opportunities, Hoima (366)

Thanks to PETAN and NCMDB 4 Support to Ugandan Suppliers



Ugx. 38.521billion Spent on procurement Activities to date

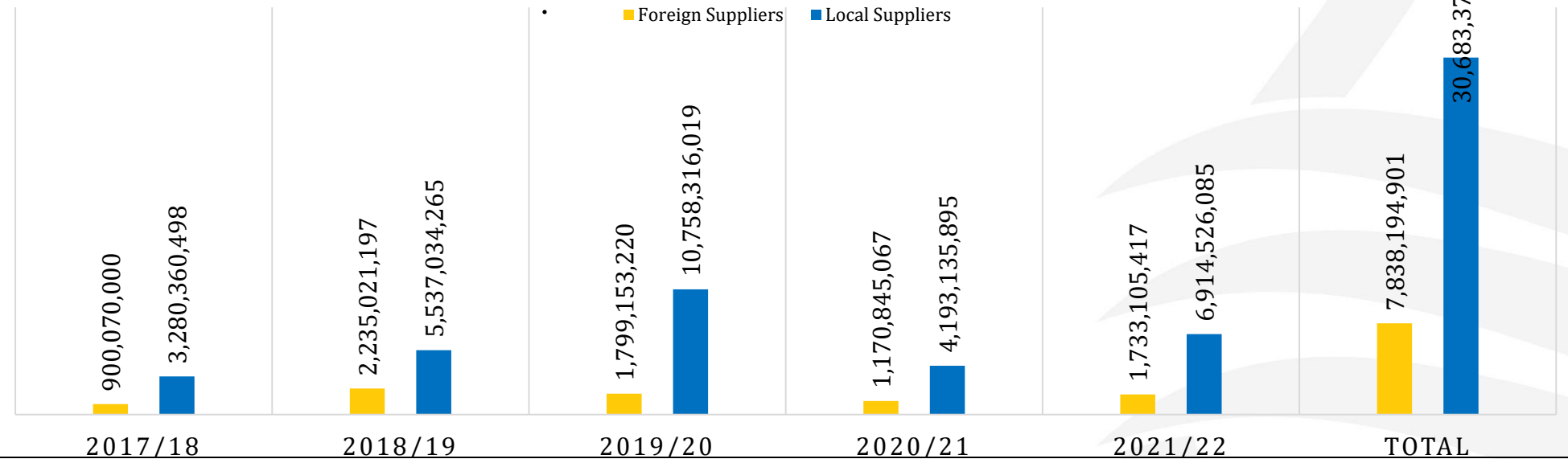
Supplier Selection

To provide control on national content requirements and transparency in tenders.



80% of the cumulative amount (Ugx. 30.683 billion) was paid to Ugandan Companies and 20% (Ugx. 7.838 billion) went to International Companies

ANNUAL PROCUREMENT EXPENDITURE LOCAL VS INTERNATIONAL



Procurement

Contracted Amounts (Ugx)	2017/18	2018/19	2019/20	2020/21	2021/22
Foreign Suppliers	900,070,000	2,235,021,197	1,799,153,220	1,170,845,067	1,733,105,417
Local Suppliers	3,280,360,498	5,537,034,265	10,758,316,019	4,193,135,895	6,914,526,085
				5,363,980,962	8,647,631,502
Foreign Suppliers	22%	29%	14%	22%	20%
Local Suppliers	78%	71%	86%	78%	80%
	100%	100%	100%	100%	100%

Planned approach to Operatorship Capacity

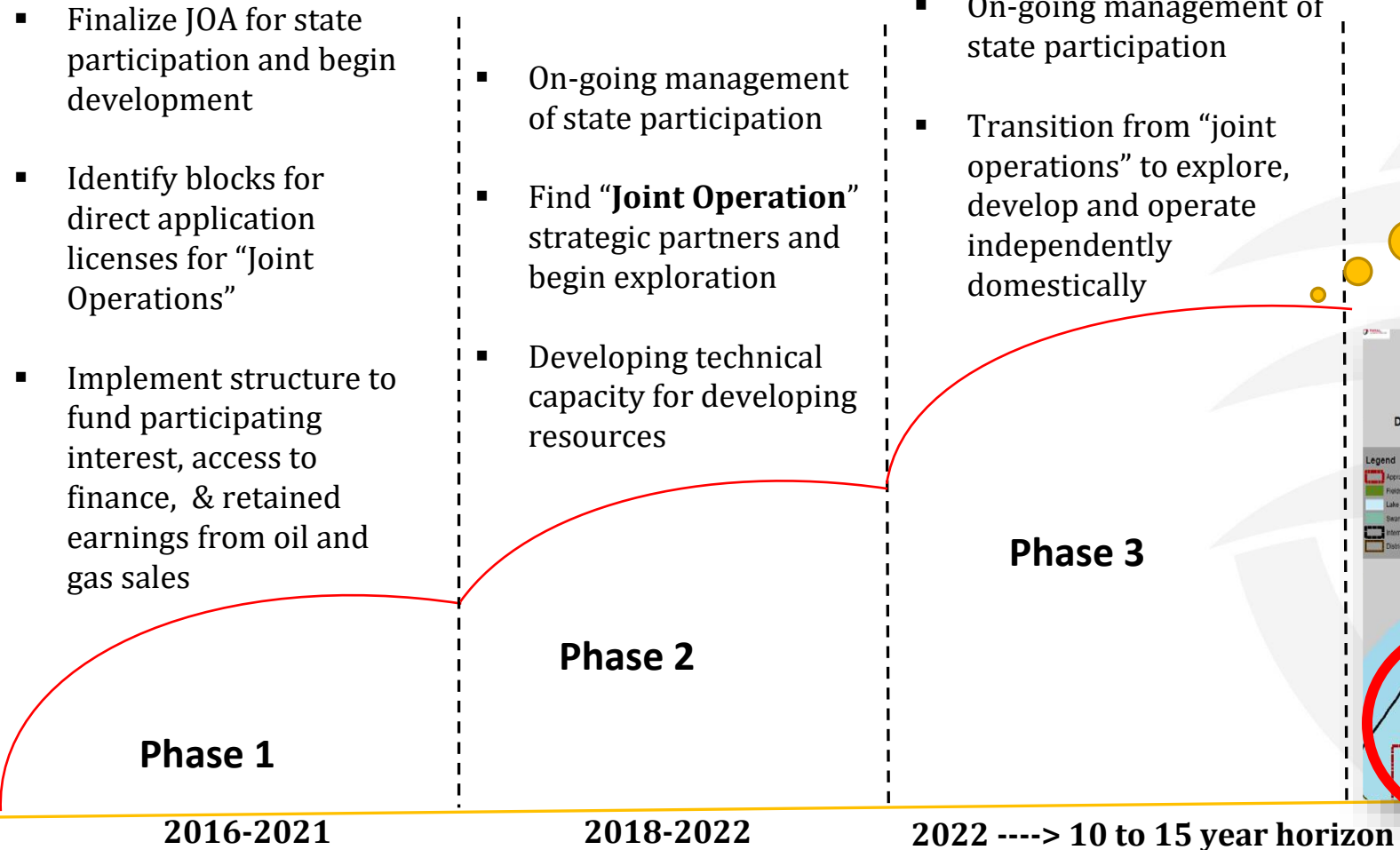
Operatorship Capacity

Development of Operating Capacity through Exploration and strategic partnerships with goal of transfer of operatorship

Securing State Value:

Ensuring the State obtains its rightful share of the value. The State does not get charged unwarranted costs

UNOC in process of selling approx. 45,000 barrels of test crude



Localization of Services: From bottom of task hierarchy to engineering and construction of complex processing equipment

UNOC holds 15% in TILENGA & 15% in KINGFISHER Dev’t Areas

Ongoing & planned midstream & downstream operations Services

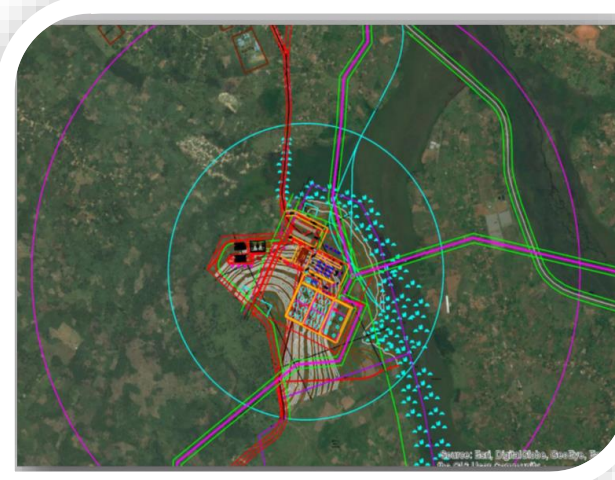
Operations Services Capacity

Strategic partnership in specialized services

Joint ventures for Service Delivery



Started Bulk Treading, 16th March 2020



Sourcing for Partner: 240m Kampala Storage Terminal



Rented out: 30m Jinja Storage Terminal



Ongoing FEED: 60KB Refinery Project



Plan to set up Oil Field Services Company

- Bulk Trading **100%**
- Refinery: **40%**
- Jinja Storage Terminal **(owns)**
- Kabaale Industrial Park: **51%**
- Kampala Storage Terminal **(51%)**

Community Content Activities

Community Content

Support to communities where we operate to participate in O&G activities



Support registration of community Suppliers on NSD



IVQ Welding Scholarships at UPIK for students from the Albertine and pipeline districts



Visited Bunyoro Kingdom to inform the upcoming Study to understand the best long-term interventions to support Community Content



Support Agriculture intervention through Stanbic Incubator's demonstration farm



Registration of Manpower working at Airport on NOGTR

UNOC's 3 Strategic Themes:

Invest in People; Build the Business; Partner Strategically



Launched the UNOC Go Green Campaign



Won the NOC Breakthrough Award @ SAIPEC



GEP Supports Ugandan Suppliers to attend SAIPEC, Nigeria



Benchmarking @ INSTEP



Benchmarking @ PETRONAS



Carried Out Supplier Workshop in Hoima



Your Partner in Uganda's oil and gas sector

THANK YOU

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